A Case Study:
Neos & Stash

Stash is a custom wardrobe and storage solutions provider based in Wellington. For Managing Director Simon Morrison and Stash's team of 18 staff, using high-spec machines capable of running demanding design programmes is critical to their day-to-day business.

Simon and the team initially engaged Neos to revamp their setup when their incumbent technology could no longer serve their needs from a production standpoint.

"We'd had quite a few issues with running the software that's critical to our business, and our previous supplier couldn't provide the comprehensive solution we needed," says Simon.

The team uses Pro100 Design Suite to create bespoke 3D designs, and were looking for powerful hardware that would ensure a seamless workflow with zero downtime.

"Bigger designs are heavily rendered and can cause time lapses, which has an impact on the entire business," says Simon. "We were looking for something with better graphics cards, better memory, and more powerful performance across the board really."

Simon met with Anthony Lummis, Director, and Darren Luke, Account Manager at Neos, to discuss the need for a business-wide hardware upgrade.

"Our first meeting with Neos came about quite organically, and they're local, which is perfect," says Simon. "Anthony and Darren came out and put forward a proposal that we were impressed with."

End-to-end procurement, implementation & support

For the design team, Neos purchased and implemented 5 HP Z2 Mini Graphic Workstations with Intel®, which offer graphics cards that really pack a punch, next-level performance and flexible configuration options. From there, laptops have been implemented as necessary for admin and management staff to ensure a streamlined workflow across the entire team.

"We've been able to upgrade our software that we couldn't run properly before, which is a real tangible benefit," says Simon. "The move was very seamless and it was great to have someone take charge of the project."

In addition to managing the initial hardware transition, Neos provides ongoing support and intermittent implementation when it's needed.

Simon sees Neos as a trusted partner when it comes to all things IT, and says he can count on the team to back Stash's business growth.

"With Neos, we have the confidence to be able to do any job, and if we need support, things get resolved very quickly. We don't even have to wait a day or two."

Requirement:

Stash required high-spec machines capable of running demanding design programmes, ensuring a seamless workflow with zero downtime.

Solution:

5 HP Z2 Mini Graphic Workstations comprising:

- 6700 CPUs
- 16Gb RAM
- 256GB SSDs
- M620 Graphics Card

HP Laptops capable of connecting remotely to the HP Z2 Minis.

Outcome:

Streamlined workflow across the business, from admin, to the design and management.

"With Neos, we have the confidence to be able to do any job, and if we need support, things get resolved very quickly."

"We're looking at potentially expanding to other areas throughout New Zealand, and if we do, we know we've got Neos behind us to make sure the process is seamless from a technology standpoint."

Looking for an IT solution that will help you to do better business? Have a chat to our team to discuss your needs.